



About Bianco Sale Limited

Bianco Sale Limited, with over 30 years of experience, is a leading Building Services Consultant in the UK. They specialise in designing and administering contracts for mechanical, electrical, and public health services for both building refurbishments and new build schemes. Beyond this, they offer Feasibility Studies, Condition Surveys, and Low and Net Zero carbon design. Their expertise spans across sectors including commercial, healthcare, education, defence, retail, and industrial, with a notable history of long-term client relationships and diverse project engagements.

What processes do you use Insite for?

As Building Services Consultants, our expertise lies in the detailed assessment of building systems and services infrastructure to ensure they adhere to the highest standards. We predominantly use Insite for snagging, to help identify and rectify defects, ensuring optimal quality in the final construction. Additionally, Insite is integral to our Condition Surveys, through which we evaluate a building's current state, remaining lifespan and identify potential areas of concern for future attention.

How has Insite helped to improve these processes?

1

Solution 1 - Enhanced Efficiency

Using Insite, I've significantly sped up our snagging process. The tool's design allows us to quickly produce and issue snagging lists. This efficiency means our projects can move forward without delays, ensuring we meet client expectations and deadlines.

2

Solution 2 - Images & mark-ups

Insite has changed how we use visual evidence in our reports. It's now incredibly straightforward for us to add photos to our snagging lists or condition surveys. Within moments, we can embed high-quality images into our reports, providing clear context and ensuring issues are clearly highlighted.

3

Solution 3 - Improved Report Clarity

Thanks to Insite's versatile export options, our reports now offer a detailed and clear snapshot of a project's status. This visual aid ensures both our team and clients understand the exact nature of any snags or issues, enabling precise corrective measures.

How does the inspection completion time using Insite compare with other systems you've used?

Using Insite has transformed the way I manage snags in my projects. Not only has it made the process considerably quicker, but the platform's intuitive design simplifies the task of searching for specific snags. This ease of search is invaluable when I'm deep into a project and need to reference or rectify specific issues quickly. Moreover, the presentation of my snag lists and reports has noticeably improved.



Who uses Insite in your team and how has it improved communication?

I've been using Insite predominantly with contractors and clients. This streamlined platform has greatly enhanced our communication channels. Before, we would rely on various means to convey information, but now with Insite, sharing updates, progress reports, and immediate feedback has become seamless. The real-time collaboration ensures both our contractors and clients are kept in the loop, fostering transparency and building trust. It's simplified our interactions, making the whole process more efficient.

Does computer access to your inspections enhance utility, and if so, how?

Absolutely, accessing inspections on the computer has proven to be extremely beneficial for me. While the mobile interface is great for on-site work, when I need to input substantial amounts of text or details, the computer offers an easier and faster typing experience due to the keyboard.

This not only ensures that I can provide a comprehensive analysis but also enhances the accuracy and efficiency of the reports, giving me more confidence in the data I present to clients and contractors.



How much time and money do you save with Insite?

Using Insite has brought significant efficiency to our workflow. For a reasonably sized project, I estimate a savings of about 2 hours per snagging visit. This not only translates to time saved but also a considerable reduction in operational costs. When you factor in the numerous projects we handle monthly, the cumulative monthly savings in terms of time and money are substantial. This allows us to reallocate resources and time to other critical areas of the business, further enhancing our productivity and profitability.



“Using Insite, we save about **2 hours** per snagging visit on a standard project, streamlining communication with contractors and clients, and making report generation both **quicker and more professional.**”

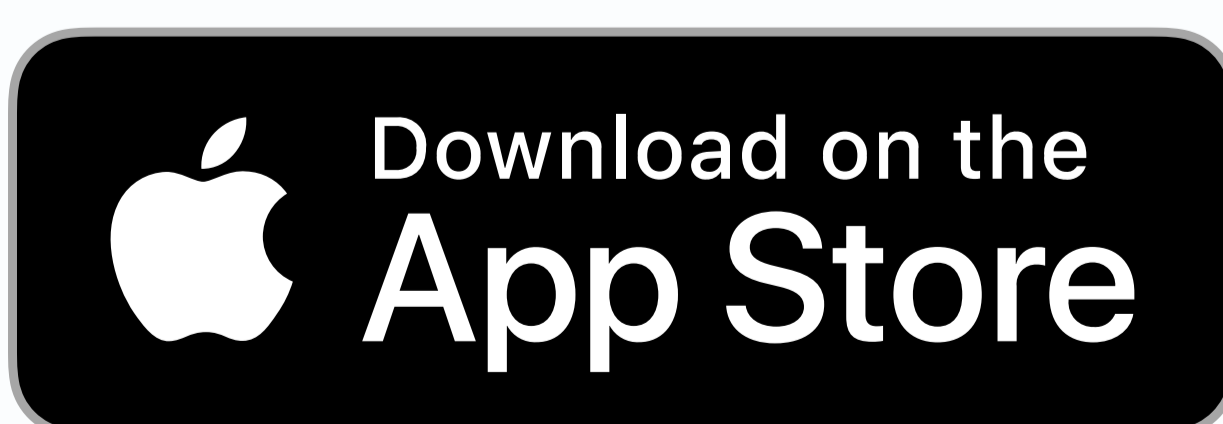


Andy Vane

Associate Director / avane@biancosale.co.uk

Andy Vane, an Associate Director at Bianco Sale Limited, is a Chartered Building Services Engineer with particular expertise in healthcare and sustainability. A member of CIBSE, he specialises in design and management across multiple sectors, also undertaking carbon assessments, feasibility studies, and condition surveys. He leads the engineering team and is the Framework Manager for a number of public sector Consultancy Frameworks, contributing significantly to the company’s success in delivering comprehensive building services engineering projects across the UK.

Scan to download:
iOS iPhone & iPad



Scan to download:
Android Mobile & Tablet

